

Company Details					
Legal Name					
Trading Name/Business Name					
Country of Com Registration	pany / Business				
Year Established	4				
Australian Busir	ness Number (ABN) (if				
applicable): / Registration No	(If Overseas)				
Australian Com applicable):	pany Number (ACN) (if				
Australian Migr applicable):	ation Agency Number (if				
Directors Name					
Chief Executive	Officer Name				
Address Line 1					
Address Line 2					
City			State		
Country			Post Code		
Email					
Phone					
Web Address	Web Address				
		Contact Person			
Name					
Position	Position				
Email					
Phone					
Details of staff who hold Membership of education agent professional bodies					
St	aff Name	Membership Body		Membership No.	

KFQ Partners Pty Ltd T/A Australian Institute of Entrepreneurship | RTO ID: 21996 | ABN: 79 124 768 092 | CRICOS: 02999J | Level 11, 474 Flinders Street, Melbourne VIC 3000 Australia | +61 (03) 9428 9432 | <u>info@aiemel.edu.au</u> | <u>www.aiemel.edu.au</u>



#### **Business Background**

How many years have you been in business as an educational agent?				
	1.			
Provide at least 4 Australian educational institutions that you represent?	2.			
	3.			
	4.			
List the courses you promote to enroll stude	nts into:			
Names of agent's staff involved in recruiting stud	ents:			
Which services will you provide for students? (ple	ease tick all that apply)			
□ Student counselling	Pre-departure brid	-		
<ul><li>Follow up with parents</li><li>Collecting fees</li></ul>	<ul> <li>Assistance with view</li> <li>Assistance with comparison</li> </ul>			
English testing	Organising overse			
Do you use sub-agents or other people not emplo perform student recruitment activities?	oyed directly by you to	□ Yes	□ No	
Are you prepared to provide the details of any suindividuals to AIE if the agency agreement is exec	-	□ Yes	□ No	
Understanding of and complying with ESOS requir	rements			
Do all the student counselling staff of your compa knowledge and understanding of the internation Australia and the national code of practice 2018 f and providers of education and training to overse	al education system in or registration authorities	□ Yes	□ No	
Are you prepared to provide the details of any su to AIE if the agency agreement is executed?	ch sub-agents or individuals	□ Yes	□ No	
Do all the student counselling staff of your compa knowledge and understanding of the Australian Ir Training Agent Code of Ethics		□ Yes	□ No	

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Do you ensure that students coming to Australia on a student visa have a primary purpose of studying and notify them that they must study full time?	□ Yes	□ No
Do you understand that you must not make any guarantees about achieving residential status in Australia?	□ Yes	□ No
Are you prepared to comply with all AIE's requirements, regarding advertising and course material, application procedures and providing information to students?	□ Yes	□ No
Are you prepared to only use material supplied by AIE to describe AIE and its courses?	□ Yes	□ No



#### Description of potential markets

From which geographical area will your potential market come? Please describe any strengths you have in these regions to justify your choice?

Regions that you are looking to operate	Strength that you have in that region

What is the most suitable time of the year to conduct a marketing trip to your region, or a visit to your office for recruiting students?

Please indicate how you advertise the services you offer (e.g. what medium, how often, etc.).

Please use the space provided below to include any other information you consider important to this application.

#### Referees

Provide two referees from educational institutions that you have been associated with.

#### Reference 1

Organisation Name:	
Contact Person:	
Position:	
Address:	
Telephone:	Email:



Reference 2		
Organisation Name:		
Contact Person:		
Position:		
Address:		
Telephone:	Email:	

As our authorised agent, we are responsible for your actions in marketing our courses and therefore we expect you to market them with integrity and accuracy as outlined in the National Code 2018 (National Code of Practice for Providers of Education and Training to Overseas Students 2018) and ESOS (Education Services for Overseas Students Act) 2000. Please confirm that you have read and understood this Act.

Yes, I confirm that I have read and understand this act.

<b>Agent Representative Signature:</b>	Date:	

### **Required attachments (for AIE office use only)**

Item	Supplied	Verified	Approved by AIE's CEO
Evidence of business registration & company profile			
Accountants or lawyers' reference			
Character references			
Completed agent's agreement			

F07\_Agent Application Form.Docx V2.0 MAY 2024

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